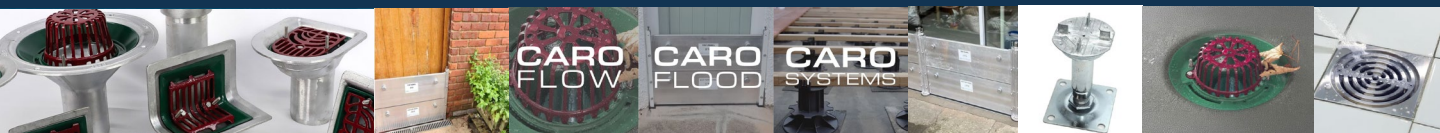


How OMNIA Makes World-leading Technologies Attainable For SMES: Manufacturing, Retail & Construction



Caro Group Upgrades & Modernises their Network Infrastructure & Cybersecurity with OMNIA

Caro Group [www.caro.co.uk] has been delivering premium, industry-trusted solutions for the construction and flood management sectors through its UK manufacturing site for more than 30 years. Driven by a strong commitment to environmental responsibility, it is the only UK company with a foundry to achieve Net Zero Gold Certification and is well on track to achieving Platinum status.

Caroflow specialises in the production and supply of advanced flat roof drainage systems, engineered for performance and durability.

Caro Systems offers a comprehensive range of fixed-height and adjustable pedestal supports for paving and decking.

Caro Flood designs and supplies rigorously and independently tested, reliable, and easily deployable demountable commercial and residential flood barriers.

"It was impressive to us that the solution brings together seamless networking, world-class top-rated cybersecurity and full compliance in one package. In the head-to-head comparisons we made, OMNIA consistently stood out for its ability to effortlessly integrate everything."

"We had complete confidence in ATOMNIA as the masterminds behind their OMNIA product, an all-in-one platform that covers multiple network requirements in one commercially attractive solution."

BE empowered

Dave Lowe: Caro Group, Managing Director

Caro's Pain Points

Caro Group is based in a converted barn in the centre of Royston, Hertfordshire. However, despite the prime location, they faced challenges with the available connectivity in the area.

Simple tasks such as video and voice calls were unreliable, causing frequent disruptions to workflows and essential business communications. Apps ran slowly and uploads and downloads took far too long, often timing out mid-task. As a result, day-to-day operations and productivity were affected by as much as one hour per day per staff member, ultimately impacting Caro's professional image when dealing with clients.

BE unstoppable

Caro's Digital Transformation Objectives

Caro wanted to completely overhaul their digital capabilities. The business had several digital transformation projects planned, such as digitising their sales processes and adopting new admin and financial applications. However, upgrading their current underperforming and unreliable connectivity was not the only issue – securing their own and their customers' data was a key priority.

"ATOMNIA'S" rapid and seamless installation of their OMNIA solution, quickly resolved the network challenges faced by Caro Group, providing a sense of relief to the team that their energies could be refocused into daily productivity without the concern of unreliable connectivity clouding each day.

Dave Lowe: Caro Group, Managing Director

Why Caro Chose OMNIA from ATOMNIA

Caro looked at the market for connection and protection solutions, but found them to be not only costly and but also complex – in that most meant they would need more than one solution, which meant multiple integration projects, support teams, contracts and admin tasks to manage. They chose OMNIA and ATOMNIA for several reasons, as explained here by their forward-thinking MD, Dave Lowe.

BE unlimited

Dave Lowe: Managing Director, CARO GROUP



"In addition, the clear advantages of affordability, security, 24x7 support and the future-proofing agility the solution is enabling company growth are a comfort for this SME company, currently in the process of growth and expansion, knowing that additional sites can be simply added in days rather than weeks expected with a traditional MPLS set up was of huge appeal."

Caro's Determination to Meet The Sustainability Goals helped by ATOMNIA

Caro Group has a staunch approach to sustainability. Where their counterparts are yet to achieve even a silver Future Net Zero status, Caro Group has forged ahead in every way necessary to achieve a gold standard Future Net Zero certification, which is soon due to be surpassed with the group reaching platinum status.

Caro had read about ATOMNIA's own green credentials and felt their OMNIA SME solution offered great synergy with Caro's sense of responsibility to the environment. OMNIA's one-intelligent-box solution meant less energy use for Caro Group – delivering further cost-saving benefits, but also benefits for the environment – less hardware also means less CO2, a win-win for a company as ethical as Caro Group.

BE sustainable

A flagship SME customer – CARO Group: focus on growth & digital transformation

"As the CEO of ATOMNIA, I have witnessed the evolving landscape of challenges that SMEs face every day – balancing growth with limited resources, defending against the same sophisticated cyber threats as large enterprises, and often doing so without the benefit of a dedicated IT team. That's exactly why we created OMNIA SME: to level the playing field and provide small and medium-sized businesses with a solution that delivers enterprise-grade security, reliability and performance, but with the simplicity and cost-effectiveness that SMEs demand. Our mission has always been to empower businesses to thrive in a digital-first world, and OMNIA SME embodies that commitment by making robust, intelligent networking accessible to all.

From day one, our focus has been on understanding the real-world needs of SMEs and delivering a solution that genuinely makes business sense. OMNIA SME is more than just a product – it's a partnership. We handle the complexity so our customers can focus on growth and innovation, confident that their connectivity and security are in expert hands. For any SME looking to safeguard their operations, streamline their IT and position themselves for future success, OMNIA SME is not only the intelligent choice, providing proven world-leading technologies to SMEs it's a cost-effective choice, delivered at price point SMEs can afford, and comes with human-centric support that not only ensures business continuation, but growth too.

Anthony Senter, CEO, ATOMNIA