

BROCHURE

Ipanema SD-WAN: Secure and Control the Extended Edge



Successful digital transformation depends on quality user experience

Businesses have always looked for new ways to leverage digital technologies to streamline their operations. But the landscape is undergoing a fundamental shift as physical headquarters, sites and data centers are de-emphasized and the corporate WAN has expanded from clusters of manageable hubs to thousands of cloud-reliant remote work locations. Think of it as the Extended Edge, an evolving phenomenon that brings additional security and QoE challenges to your crucial IT functions. Layer in the growing adoption of BYOD (Bring Your Own Device), AI and IoT, bandwidth-consuming business applications must now be delivered not just to branch offices, but within multi-cloud environments, and to remote workers' homes and devices via public WANs, including residential internet in some cases. The strain on the enterprise WAN has never been greater and enterprises need a network that ensures business continuity, security and application performance in a cost-effective solution.

TOP USE CASES FOR IPANEMA SD-WAN

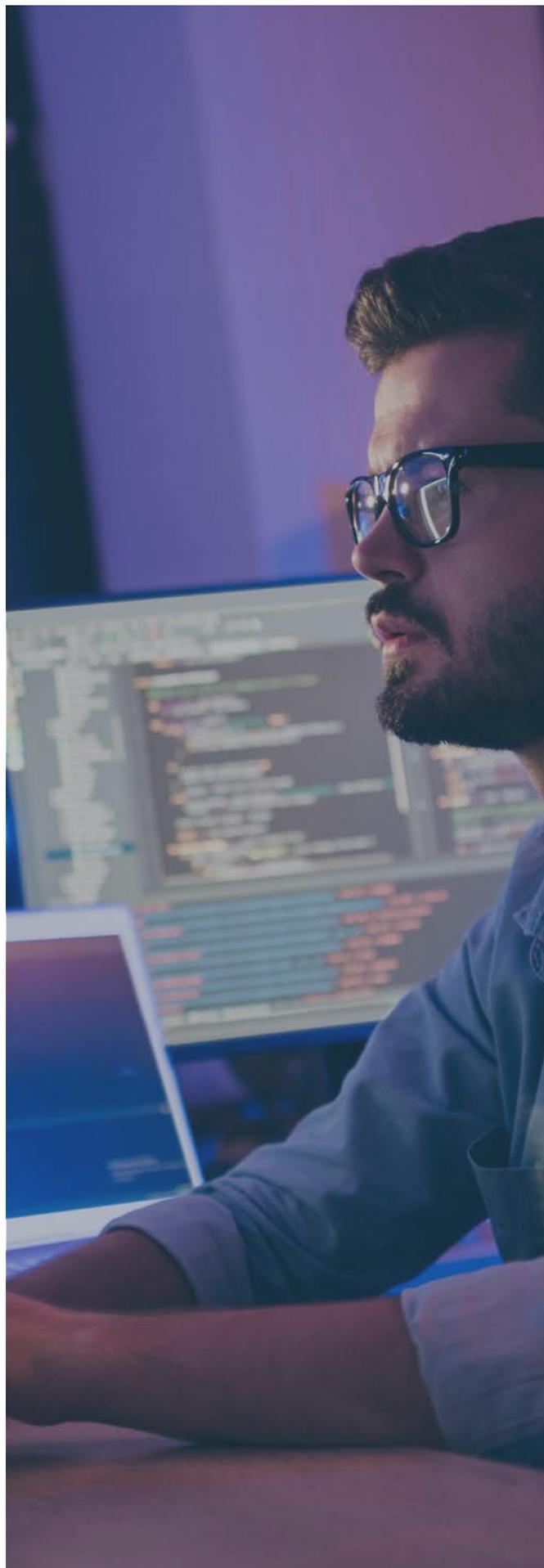
- **Secure and control the extended edge.** Take advantage of the agility benefits of multi-cloud over internet while maintaining control over WAN security and QoE.
- **Strengthen WAN security.** Leverage advanced security technologies through deep integration with leading CloudSec providers.
- **Cost control and scalability.** Gain the cost savings of internet and pay-as-you-go consumption-based licensing, allowing you to scale your network capacity up or down as the business requires.
- **Network consolidation.** Simplify, centralize and streamline your network infrastructure following rapid growth, mergers and acquisitions.
- **Maximize Digital Transformation ROI.** Get the most out of Cloud migrations and prove the positive business impacts.
- **Faster time to market.** Bring new sites and new technology online and have confidence that everything will work.
- **Guaranteed user experience.** Ensure perfect performance for critical business applications.
- **Network audit and planning.** Gain complete visibility over WAN performance and trending so you can plan for the future.

The real challenge of the CIO is to secure and control application performance with an ever-evolving network edge.

The global shift to remote work scenarios has accelerated cloud adoption and made Digital Transformation critical to success. The IT organization must be able to support business performance with a network built for growth. Moving resources to SaaS and IaaS environments helps deliver cost savings and agility, but they must maintain high security and flawless user quality of experience and service (QoE/QoS) regardless of transport type, and whether they are dealing with a physical or remote work “site”. SD-WAN provides a solution to these challenges, but migrating the network to a software-defined WAN can be disruptive and take anywhere from 6 to 24 months on average. That’s a long time to wait for ROI.

At Infovista, we help customers drive successful digital transformation by securing and controlling performance in extended edge network environments, with a rapidly deployed, non-disruptive path to a full featured SD-WAN. Ipanema SD-WAN is delivered with flexible, consumption-based licensing that enables the enterprise to easily scale capacity up or down as the business requires. Ipanema SD-WAN can be deployed in as little as 1/10th the time of the typical SD-WAN deployment, and offers the only zero-touch, risk-free path to SD-WAN.

We help customers drive successful digital transformation by securing and controlling performance in extended edge network environments.



Multi-cloud enabled with advanced security across the extended edge

Ipanema SD-WAN combines cloud-based orchestration technology, advanced security via deep integration with leading CloudSec providers, low-latency full mesh via software defined interconnect (SDI), and end-to-end visibility and control across all types of connectivity and clouds.

The fast, non-disruptive path to full-featured SD-WAN

SD-WAN has been positioned as the solution to the modern WAN, but most SD-WAN solutions are focused on MPLS and router replacement. These solutions require the business to abandon legacy investments and re-engineer their network, which is time-consuming, costly and disruptive to the business. With Ipanema SD-WAN, you can avoid the disruption to the business that comes with a drawn-out, complex network upgrade project and deploy in as little as 1/10th the time of the average SD-WAN. This zero-touch, painless migration path delivers faster results and faster ROI, while preserving business continuity.

Applications + Innovation = revenue.

Application Visibility and Control is a must for SD-WAN solutions. While SD-WAN is intended to simplify and centralize WAN management, without granular application intelligence and control, it's not possible to guarantee the performance of business applications, which leads to lost revenue. Conversely, being able to ensure application QoE can increase revenue up to 6%. Ipanema SD-WAN allows the business to prioritize applications according to commercial objectives and ensure perfect user experience regardless of changing network conditions, using automated, real-time, session-based path selection.

IPANEMA SD-WAN, APPLICATION INTELLIGENCE FOR THE WAN EDGE

- Selected by worldwide enterprises across all industry sectors
- One of the largest customer bases in the industry (100,000+ sites deployed)
- 6-year Gartner Magic Quadrant Visionary; Evolutionary Disruptor in the WAN Edge; 2019 leading Hybrid WAN provider; Leading vendor in the 2020 Forrester NOW Tech report
- Deployed by leading CSPs (BT, Orange, Vodafone, e-Qual, Exaprobe and more)

With Ipanema SD-WAN, you can:

- **Secure and control the extended edge** with an agile, secure, non-disruptive path to multi-cloud-enabled hybrid networks that accelerate innovation.
- **Protect the business with advanced security capabilities** through deep integration with leading Cloud Security providers, protecting branch Internet connections from threats and lowering the risk of cyber attacks.
- **Build a cost-flexible network** with Infovista's flexible, consumption-based licensing, allowing you to control costs, pay as you go, and easily scale your network as your business grows.
- **Deliver faster ROI** by deploying in 1/10th the time of your average SD-WAN deployment.
- **Maintain business continuity and avoid disruption** to the business with a hands-free, non-disruptive migration path that delivers immediate results without requiring a re-engineering or reconfiguration of the network.
- **Empower IT operation teams** with precise information about application traffic and performance, turning them from techno-centric stakeholders to business-centric contributors.
- **Applications = revenue + innovation. Ensure business performance** with advanced application visibility and control, guaranteeing QoE for digital applications and preventing lost revenue from poor network performance.
- **Guarantee superior QoE for any transport or environment** to boost business performance and increase ROI from cloud investments.



Thanks to Infovista, our network is totally aligned with our business requirements. With the flexible managed service, we can guarantee the performance of our business-critical applications, anytime, anywhere, while reducing our IT costs.

Philippe Faure,
Chief Information Officer,
Gemalto



93% of companies believe their current network cannot keep up with digital transformation demands¹

71% of enterprises across industries want network capacity visibility and the ability to prioritize critical applications performance¹

63% of our enterprise customers have Hybrid WAN/SD-WAN projects ongoing²

92% of companies across industries feel it's important to maintain a minimum performance standard for business applications¹

Cost agility and capacity on-demand

In today's extended edge environment, businesses need the flexibility to shift resources among sites and clouds, as well as scale capacity up or down quickly. Ipanema SD-WAN helps your business control costs and maximize agility with a flexible, consumption-based licensing mode. With Ipanema SD-WAN, you can increase or reduce capacity as needed, paying only for what you use. Consumption licensing is self-service and automated, avoiding wasted resources and eliminating the hassle of changing contracts when you need to change capacity.



With Infovista's Ipanema [SD-WAN], we're now able to ensure key business performance – our expectations in terms of how innovation is transferred over the network have been fulfilled, generating a positive image of the IT Systems Department as a partner and innovator to the Business.

Luc Parent,
SEB Group,
NetCenter Manager



1. EIQ/Infovista Optimized User Experience & Network Readiness Survey.
2. Internal Market Research.

About Infovista

Infovista, the global leader in network lifecycle automation, powers complex intelligent networks to ensure they deliver brilliant user experience, maximizing productivity and efficiency, securely. At the core of the company's approach are automation and analytics, enabling Infovista software solutions to span the entire network lifecycle. From managing service legacy networks to optimizing 5G deployments, from providing applications visibility to securing and controlling the extended edge, Infovista helps Communications Service Providers and Enterprises to fully unlock their digital business potential. More than 1,700 customers, including 350 Mobile Network Operators, around the world rely on Infovista.