OMNIA RED

Welcome to the future of wholesale networking and security.

OMNIA RED is designed specifically for ISPs and Telcos, so you not only benefit from deploying OMNIA within your own business, but can sell the solution to your customers, creating a lucrative revenue stream that meets compliance on network and data protection.

OMNIA is a high-performance, yet affordable suite of advanced network and cybersecurity technologies from a world-class ecosystem, integrating cutting-edge SD-WAN, SSE and SASE security, Layer 2, 3 & 4 data encryption and multi-cloud access as a complete solution or in scalable components.

The benefits of OMNIA RED are significant – enabling organisations to be more agile, data-driven and customer-centric. Businesses can deploy and scale applications quickly, manage their resources more effectively and introduce innovative solutions at a faster pace.

Unparalleled Performance:

OMNIA isn't just another networking solution; it's a game-changer. Built on cutting-edge technology and years of expertise, OMNIA delivers unparalleled, peak network and security performance, even in the most demanding environments. OMNIA' eradicates bottlenecks and latency, ensuring speed and reliability are guaranteed.

Customer Satisfaction:

Ultimately, it's all about the customer, your customers. With OMNIA, you're not just offering a service – you're delivering an experience. By providing customers with a reliable, secure and high-performance network, you'll not only meet their needs, but exceed their expectations, fostering loyalty and driving growth.

Advanced Security Features:

Security is an absolute necessity. With OMNIA, your network – and your customers' data – are in the safest of hands. From robust layers 2, 3 and 4 encryption protocols to real-time threat detection, OMNIA's advanced security frameworks keep malicious actors at bay, safeguard your network from cyber threats, ensure compliance with industry regulations and keep your data secure, whether on prem, in a data centre or in transit.

Scalability and Flexibility:

Your network isn't static, so why should your solution be? With OMNIA, scalability and flexibility are built-in from the ground up. Whether expanding your infrastructure or adapting to changing customer demands, OMNIA grows with you, providing the agility you need to stay ahead of the curve. Opening new markets and delivering services globally will soon be business as usual for you.

In today's digital age, where connectivity is paramount and threats evolve rapidly, staying ahead requires more than just a solution – it demands innovation.

www.sdwan-solutins.global

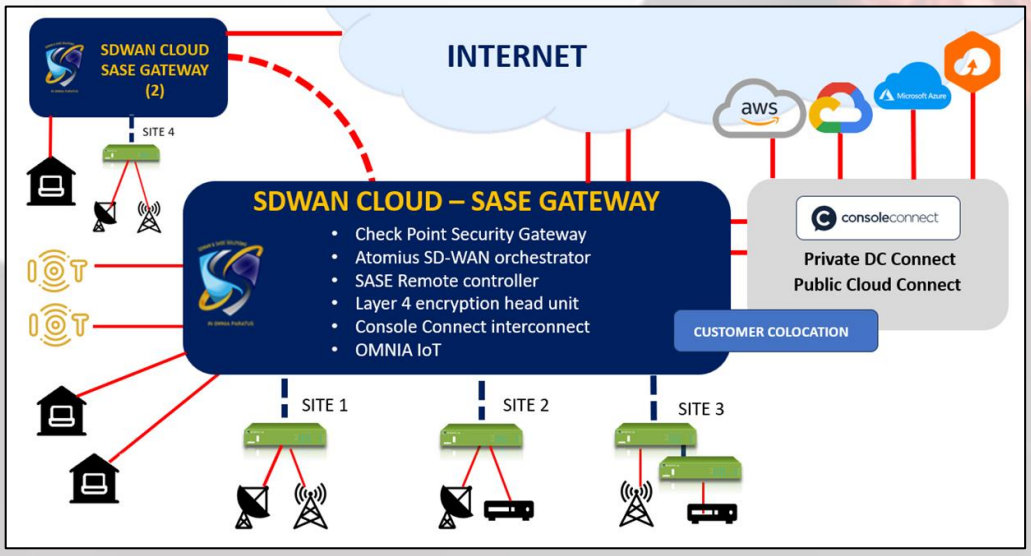
OMNIA RED

We provide everything that you, a solution provider, needs - not only for your internal operations, but also the customised services for your all clients, ranging from SMEs to global enterprises.

HARDWARE **SD-WAN** **SASE** **DATA ASSURANCE** **CLOUD** **CONNECTIVITY** **OMNIA IOT** **OMNIA XDR**

At the heart of your OMNIA service lies our tailored SDWAN Cloud gateways, usually built within feature rich Console Connect facilities in your country of operation. This localisation ensures adherence to data sovereignty regulations, guaranteeing that your data does not leave your borders, unless required to do so.

Secure, multi-tenant in-country SDWAN Clouds serve as the nuclei of your OMNIA experience - central locations which house your private Atomius multi-Gbps SD-WAN aggregators, personalised cloud security instances, Data Assurance head units and multi-cloud onramps. Additionally, these clouds serve as international data centre access points, facilitating seamless connectivity to global resources, including access to over 900 international DC locations.



Your local, regional and global offices (and customer sites) connect to these gateways, thereby providing a secure, closed private network, built using any (and all) available internet connections.



We've made it as easy as possible to take the first steps to become a credible supplier of innovative yet affordable solutions - and to expand from there at your own pace as and when you need – your OMNIA RED solutions delivered your way, for you and your customers.

https://www.sdwan-solutions.global/partners/



NO LONG-TERM COMMITMENTS

Once your customer has an OMNIA Vena or Vecta hardware device, it's easy to add services as and when they are needed, and most available on a month-by-month basis. This ensures you are never out of pocket should your customer cease trading.

CHOOSE TO REFER

A simple REFERRAL to SDWAN Solutions who will supply the services to your customer, and you receive a referral fee for the life of the contract.

CHOOSE TO RESELL

A simple RESELL of the Services: you contract directly to SDWAN Solutions for the services or solution, and you resell them to your end customer

CHOOSE TO RE-DESIGN

BUILD YOUR OWN: you use the SDWAN Solutions service modules, add in your own services i.e. connectivity, to create your own solution, under your own branding

YOU SET YOUR OWN MARGINS

We guarantee margins you will be happy with because you set your own! Grab the chance to offer the world's most comprehensive network and security solution – OMNIA, including SD-WAN, SASE, data assurance, Zero Trust remote access, XDR & IoT technologies and connectivity can be sold as a complete tailored solution – reducing time and complexity for your sales teams – or as standalone scalable components, bringing multiple upselling opportunities as your customers' need and budget allows.

We Offer a Full Suite of Professional SD-WAN and SASE Services – take a single service or take them all!

EVERY PROFESSIONAL SERVICE THAT YOUR CUSTOMER NEEDS

- Complete Digital Transformation Consultancy
- RFI / RFP Processes
- Solution Design
- Research and Development Laboratory Services
- Proof of Concept trials
- Pilot Programmes
- Documentation creation
- Training on specific vendor technologies
- Project Management
- Solution Recovery of existing projects
- Orchestrator-as-a-Service
- Deployment-as-a-Service in 190 countries
- Engineer-as-a-Service in 190 countries
- Market comparison to assist your decision
- uCPE Hardware for SD-WAN and SASE

NO INVESTMENT IS NEEDED - QUICK AND EASY ONBOARDING

Trust SDWAN and SASE Solutions to be your guide in the ever-evolving world of network and security. As your strategic partner, we've done the heavy lifting for you, investing countless hours in research, testing, and pushing the boundaries of what's possible. We train your team on what they need so they are quickly up-to-speed. Our expertise runs deep, so you don't need to be experts yourself.

OMNIA RED

https://www.sdwan-solutions.global/partners/

VENA & VECTA EDGE

Implementing OMNIA RED not only reduces environmental impact and simplifies deployment but also enhances the connectivity and security for your customers, leading to improved efficiency, productivity, and customer satisfaction.

What This Means for You:

Eco-Friendly Solution: SDWAN Solutions' OMNIA product can significantly reduce your environmental carbon footprint. Our solution minimises hardware and power usage by offering a single device for each site. Fewer devices brings reduced energy costs as demonstrating your commitment to sustainability.

Ease of Deployment: With OMNIA, deploying and managing your network infrastructure has never been easier. Once your dedicated in-country gateways are activated, it's a straightforward process to start connecting sites. Our solution provides each site with a powerful VENA desktop or VECTA 1u rack-mounted multi-function hardware device. These exclusive uCPE devices offer segmented Virtual Network Function (VNF) capabilities, enabling them to run SD-WAN, edge security, Secure Service Edge (SSE), and Layers 2, 3, and 4 encryptions, and OMNIA XDR simultaneously. Additionally, the VENA and VECTA devices accept multiple internet access connections and can be powered by AC or 12v DC options, ensuring flexibility and ease of integration into your existing infrastructure.

What This Means for Your Customers:

Greener Environmental Responsibility: environmentally-conscious customers prioritise working with companies that demonstrate a commitment to green practices. By choosing an eco-friendly solution like OMNIA, you demonstrate a measurable contribution to a more sustainable future.

Seamless Connectivity: With OMNIA's powerful VENA desktop or VECTA 1u rack-mounted devices at each site, your customers can enjoy seamless connectivity and enhanced performance. These devices offer advanced functionality, including SD-WAN, edge security, and multi-layer encryptions, ensuring their network remains secure and resilient.

Additionally, the ease of deployment means your customers will quickly and efficiently connect their sites, minimising downtime and maximising productivity.



ATOMIUS SD-WAN

ATOMIUS SD-WAN delivers advanced next-generation SD-WAN technology, seamless connectivity, reliable failover, cost-effective bandwidth management, improved performance and cost savings for you and your customers, ultimately driving business growth and customer loyalty.

What This Means for You:

Advanced Next-Gen SD-WAN: By leveraging SDWAN Solutions' OMNIA product, you can benefit from advanced next-generation SD-WAN technology. Our solution offers dynamic per packet steering and sub-second failover capabilities, ensuring seamless connectivity and uninterrupted operations for your business. With a robust up to 1Gbps license per site, you will enjoy high-speed connectivity without compromising on performance.

Effortless Deployment: Atomius SD-WAN is pre-installed on your VENA or VECTA device, which can be shipped to site pre-configured, making deployment true zero touch.

Reliable Link Failover: With link failover of less than 0.3 seconds, your voice and video calls will stay connected, even in the event of a main link failure. Our robust solution intelligence ensures your business operations remain connected, minimising downtime and maximising productivity.

No Bandwidth License Tiers: We've eliminated restrictive bandwidth license tiers, ensuring that ATOMIUS SD-WAN offers top-notch technical ability and commercial value, and the flexibility to scale your bandwidth requirements according to your business needs.

What This Means for Your Customers:

Enhanced Connectivity: Your customers will benefit from enhanced connectivity and reliability with Atomius SD-WAN. By leveraging dynamic packet steering and sub-second failover capabilities, their networks will remain resilient and optimised, ensuring seamless operations and uninterrupted access to critical applications and services.

Improved Performance: With ATOMIUS SD-WAN running effortlessly on their VENA or VECTA devices, your customers will see improved performance and efficiency. Our solution intelligently steers traffic across all available connectivity options, maximising bandwidth utilisation and minimising latency, resulting in enhanced performance and user experience.

Cost Savings: By eliminating bandwidth license tiers, ATOMIUS SD-WAN offers excellent value for your customers. They can scale their bandwidth requirements as needed without incurring additional costs, allowing them to optimise their network resources and achieve cost savings without compromising on performance or reliability.

Advanced Next-Gen SD-WAN: Benefit from dynamic packet steering and sub-second failover capabilities with a robust up to 1Gbps license per site.

INTEGRATED SASE

SASE integration enables you to leverage a robust SASE framework for comprehensive cyber protection of your business operations, delivering enhanced security, peace of mind and compliance assurance for both you and your customers.

What This Means for You:

Robust SASE Framework Integration: OMNIA's robust Secure Access Service Edge (SASE) framework delivers comprehensive protection of your business operations. Our solution integrates the industry-leading security vendor technologies, so your network remains secure and resilient, safeguarding your critical assets and data from cyber threats.

Comprehensive Protection: OMNIA offers a full SASE framework, including Firewall-as-a-Service (FWaaS), Cloud Access Security Broker (CASB), Secure Web Gateway (SWG), and Zero Trust Network Access (ZTNA). This comprehensive suite of security services provides multi-layered protection against a wide range of threats, protecting your business, your teams, your data and your customers.

Proven Malware Block Rate: Partnering with the only security company in the world with a proven 100% block rate against malware, OMNIA ensures that your network remains secure and resilient against evolving cyber threats. Our advanced security measures are continuously updated to protect against the latest threats.

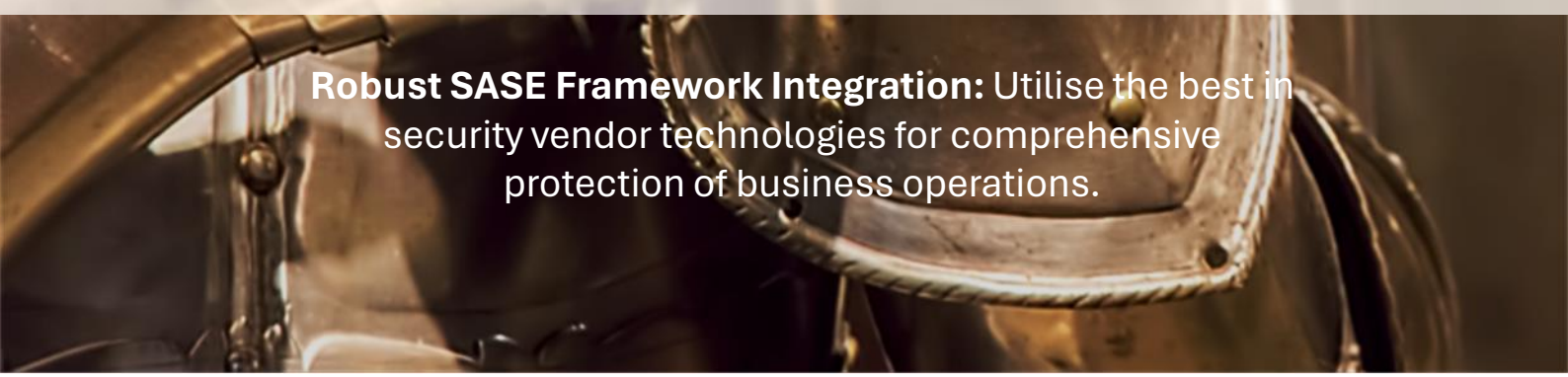
In-Country Security Protection: With OMNIA, your dedicated Check Point CloudGuard network security platform protects your network and users directly via the in-country gateways. This means that your data does not leave your borders to be security checked, ensuring compliance with data sovereignty regulations and providing an additional layer of protection for your sensitive information.

What This Means for Your Customers:

Enhanced Security: Your customers' businesses will benefit from enhanced security and protection with OMNIA's robust SASE framework integration. By leveraging world-leading security technologies, their networks will remain secure and resilient against cyber threats, ensuring uninterrupted business operations and security of their critical assets and data.

Peace of Mind: With OMNIA's proven malware block rate and in-country security protection, your customers will have peace of mind knowing their networks are protected by the best security technologies available, mitigating the risk of data breaches and cyber-attacks.

Compliance Assurance: OMNIA's in-country security protection ensures compliance with data sovereignty regulations, assuring your customers that their sensitive information remains within their borders and under their control. This helps them meet regulatory requirements and maintain the trust of their customers and stakeholders.



DATA ASSURANCE

OMNIA's Data Assurance module enables you to effectively guard your business and employees against ransomware and data theft, ensuring the safety of your crucial data, even when it's on the move

What This Means for You:

Enhanced Data Protection: With OMNIA's Data Assurance module, you can effectively guard your business and employees against ransomware, data breaches, and potential fines and criminal charges. Our comprehensive data protection measures ensure the safety of your crucial data, mitigating the risk of cyber threats and ensuring business continuity.

Multi-Layer Encryption: OMNIA allows you to add layer 2, layer 3, or layer 4 encryption to further protect your data in the cloud, on-premise or in transit. This multi-layer encryption ensures that your data remains secure and unreadable to cybercriminals, even if intercepted during transmission. By encrypting your data at various layers, you add an extra level of protection against unauthorised access and data breaches.

Data Protection Across Networks: With OMNIA, your data cannot leave your network unencrypted, ensuring your data remains protected at all times. This means that even if cybercriminals gain access to your network, they will be unable to read your data, rendering it worthless to them. Our solution provides data protection north to south (WAN) and east to west (LAN), ensuring comprehensive coverage across your entire network infrastructure.

What This Means for Your Customers:

Comprehensive Data Protection: Your customers will benefit from comprehensive data protection measures provided by OMNIA. By safeguarding their crucial data against ransomware, data breaches, and potential fines, our solution helps them maintain business continuity and protect their valuable assets. With OMNIA, they can trust that their data is safe and secure, regardless of where it is stored or transmitted.

Secure Data Transmission: OMNIA's multi-layer encryption ensures secure data transmission across networks, providing your customers with peace of mind knowing that their sensitive information is protected from unauthorised access. By encrypting data at various layers, our solution adds an extra layer of security, making it extremely difficult for cybercriminals to intercept and decipher their data.

Regulatory Compliance: With OMNIA, your customers can ensure compliance with data protection regulations and industry standards. By encrypting data both in transit and at rest, they can meet regulatory requirements and avoid potential fines associated with data breaches. Our solution helps them demonstrate a commitment to data security and privacy, enhancing trust and credibility with customers and stakeholders, and greatly reduces the possibility of the customer's C-suite being held criminally liable for data theft.

Enhanced Data Assurance: Guard your business & employees against ransomware attacks, data theft and potential criminal charges

SDWAN CLOUD

OMNIA's SDWAN CLOUD provides you with a highly interconnected multi-cloud computing architecture, that enables seamless connections across public and private cloud instances and an expansive network of over 900 data centre locations worldwide

What This Means for You:

Revenue Growth: The fixed cost billing model caters to a wide range of customers, from small businesses to large enterprises, by offering flexible payment options. This adaptability not only attracts more customers but also opens up additional revenue streams.

Competitive Edge: Offering extensive cloud connectivity through seamless integration with public and private cloud instances, and access to over 900 data centre locations globally, positions you ahead of the competition. You become the preferred choice for businesses looking for a robust internet service that supports their cloud-based operations.

Strategic Partnerships: By utilizing SDWAN CLOUD gateways and leveraging Consol Connects' global reach, you're building strategic partnerships with major international backbone providers. These partnerships lead to better service quality, increased reliability and potentially lower costs through economies of scale.

What This Means for Your Customers:

Cost Efficiency: The fixed cost billing model means that customers get a truly cost-effective solution, that significantly lowers the entry barrier for small and medium-sized businesses looking to leverage cloud technology, without the fear of costly usage-based billing models.

Enhanced Cloud Experience: By connecting both public and private clouds, your customers can leverage the scalability, flexibility and cost-efficiency of public clouds like AWS, Google Cloud, and Microsoft Azure, while also taking advantage of the security and control that private clouds offer. This hybrid cloud approach allows for a balanced and efficient IT infrastructure.

Global Reach: Access to over 900 international data centre locations means that businesses can expand their services globally without worrying about connectivity issues.

Simplified IoT Integration: Integration of IoT devices into an extensive cloud connectivity framework is essential for modern digital ecosystem. IoT devices generate vast amounts of data that need to be processed and analysed, often in real-time. IoT devices connected directly to cloud services enable organisations to harness powerful computing resources, gain telematic insights, improve operational efficiency and enable new services or products.

Data Centre Locations: Having access to over 900 data centre locations globally means that organisations can deploy their applications and services closer to their end-users. This geographical distribution helps reduce latency, improve performance and adhere to local data residency laws. Data centres act as critical nodes in the global cloud infrastructure, enabling the rapid transmission of data across the cloud network.

Enhanced Multi-Cloud access: Seamless connection to all Public & Private Cloud instances, over 900 data centre locations and easy integration of IoT devices.

SDWAN CONNECT

OMNIA's SDWAN CONNECT brings a strategic advantage for ISPs looking to offer cutting-edge, reliable, flexible connectivity solutions to their customers thereby providing a future where connectivity becomes a catalyst for growth and innovation

What This Means for You:

Easy end-to-end Global Network Expansion: With SDWAN CONNECT's Edge Connect, (available in 10 countries and expanding) you can offer your customers dedicated connections to the Console Connect platform and network directly from their office locations. This capability allows you to significantly expand your global network footprint without the need for extensive infrastructure investments.

Diversification of Services: The ability to provide access and connectivity services from anywhere to anywhere on the planet - leveraging nearly 2000 providers globally - diversifies your service offerings, making you a one-stop shop for global connectivity needs, attracting a broader customer base and adding revenue streams.

Enhanced Reliability and Resilience: The technology and provider resilience built into SDWAN Connect ensures high reliability and uptime for your customers. This resilience strengthens your value proposition, showcasing your commitment to providing dependable and uninterrupted services.

What This Means for Your Customers:

Accelerated Digital Transformation: Powered by Console Connect, SDWAN CONNECT facilitates fast, reliable, and agile connectivity. This is essential for businesses undergoing digital transformation, enabling them to leverage cloud services, SaaS applications and global resources efficiently.

Worldwide Connectivity Without Complexity: Customers can enjoy seamless connectivity across the globe without dealing with multiple providers or navigating complex network setups. SDWAN CONNECT simplifies global communication, making it easier for businesses to operate internationally.

Operational Flexibility: With access to nearly 2000 providers globally, customers are guaranteed the best connectivity options for their specific needs, location and budget. This flexibility ensures that businesses of all sizes will find suitable solutions which support their growth and operational requirements.

Business Continuity: The resilience offered by SDWAN CONNECT's provider agnostic approach ensures business continuity. Customers can rely on a stable and consistent network experience, critical for maintaining operations and minimising downtime.

Ubiquitous Connectivity: Provider and technology diverse connectivity options connecting you to anywhere on the planet

OMNIA IOT

OMNIA IoT enables you to directly and securely connect your devices to clouds, data centres and office locations worldwide, while bypassing the public Internet.

What This Means for You:

Lead IoT innovation: OMNIA IoT delivers the ability to securely connect IoT devices and integrate them into any network, thereby opening up new opportunities in areas such as smart cities, industrial automation and personalised healthcare.

Enhanced Customer Retention: Offering OMNIA IoT solutions, will enhance customer satisfaction and loyalty. Businesses looking to adopt IoT technology prefer to work with a single provider that can cater to all their connectivity and security needs, reducing the complexity of managing multiple vendors.

Market Differentiation: ISPs that offer comprehensive IoT connectivity and security solutions differentiate themselves in a competitive market, positioning themselves as forward-thinking, security-conscious and capable of meeting the evolving needs of their customers.

Regulatory Compliance and Security: As IoT devices become more prevalent, security concerns and regulatory requirements increase. MSPs that can provide secure IoT connectivity and compliance services will be indispensable to businesses looking to navigate these challenges.

What This Means for Your Customers:

Enhanced security: Customer's IoT traffic is not exposed to the risks of the public internet when connecting using OMNIA's IoT connections, and so the threat of a cyber-attacks are significantly reduced.

Global uptime SLA: Customers benefit from the global reach, stability, 99.99% uptime guarantee, jitter, packet loss and latency SLAs of our selected vendor's IoT eSIMs and network.

Optimised performance: Console Connect's private network is optimised for performance and ensures customer's IoT traffic is delivered via the most efficient routes, directly to Cloud environments, data centres, office or directly to your own in-country SDWAN Cloud.

Secure payment networks: Customers can use OMNIA IOT Edge SIMs to build a highly secure payment network and directly connect Point-Of-Sale (POS) devices to a cloud-based payment network, bypassing the public Internet.



OMNIA IoT: Revolutionising Internet Of Things communication by providing connectivity and security solutions specifically developed for IoT devices

OMNIA XDR

OMNIA XDR – the all-in-one solution that goes beyond the limitations of conventional XDR, empowering you to deliver unparalleled cybersecurity services to your clients.

What This Means for You:

With OMNIA XDR, you can offer your customers a multi-layered defence system that seamlessly integrates prevention, detection, correlation, investigation, and response capabilities.

At the core of this powerful solution are Artificial Intelligence engines that identify and neutralise threats in real-time, minimizing the risk of data breaches and ensuring business continuity for your clients.

To complement the AI engines, OMNIA XDR includes a dedicated, 24/7 Security Operations Center (SOC) services. The team of seasoned cybersecurity analysts tirelessly monitors your clients' systems, proactively hunts for potential threats, and provides rapid incident response. By offering this proactive approach, you can enhance your clients' security posture while alleviating the burden on their internal IT teams, allowing them to focus on strategic initiatives and core business objectives.

OMNIA XDR delivers enterprise-grade protection without the exorbitant costs and complexity often associated with traditional security measures. By leveraging automation, machine learning, and artificial intelligence, OMNIA XDR streamlines security processes, reduces false positives, and optimizes resource allocation. This results in a more efficient, effective, and scalable security framework that constantly adapts to your clients' unique requirements.

What This Means for Your Customers:

OMNIA XDR integrates advanced threat prevention, detection, and response capabilities, ensuring a robust and resilient cybersecurity posture. By leveraging machine learning and artificial intelligence, OMNIA XDR continuously adapts to changing threat environments.

OMNIA XDR provides real-time visibility and contextual awareness across your customer's entire IT infrastructure, from endpoints and networks to cloud environments and IoT devices. This centralized, holistic view enables faster detection and managed response to threats, minimizing the impact of potential breaches.

Compliance with industry regulations and data privacy standards is simplified with OMNIA XDR's built-in compliance management features and automated forensic reporting. This reduces the risk of penalties and reputational damage for your customers.

OMNIA XDR can be installed on all endpoints: on-premises or cloud-based, ensuring seamless integration with your customer's infrastructure.

By investing in OMNIA XDR, your customers benefit from increased operational efficiency, reduced cybersecurity costs, and enhanced risk management.

They can focus on driving their business forward, confident that their digital assets are protected by an advanced and comprehensive cybersecurity solution.





YOUR CUSTOMERS WILL LOVE YOU AS MUCH AS THEY WILL LOVE OMNIA RED

OMNIA OFFERS ALL THIS AND MORE: TOP 10 BENEFITS

1. **Unlock potential earnings** by delivering an expanded product set to clientele of all business sizes.
2. **Globalise your reach** and offerings without the capital expenditure on new infrastructure.
3. **Boost the resilience of networks**, benefiting both your operations and customer experience.
4. **Safeguard your infrastructure**, workforce and sensitive data with superior security measures.
5. **Embrace sustainability** and reduce energy consumption with OMNIA's energy-efficient devices.
6. Gain direct access to seasoned **SD-WAN and SASE experts** for unparalleled knowledge and support.
7. Opt for a **flexible** monthly OMNIA subscription to mitigate financial exposure from customer defaults
8. Benefit around the clock from the robust **Level 2 and 3 support services** by SDWAN Solutions Global
9. OMNIA provides access to **best of breed** global technology vendors in a single solution
10. You benefit from the **latest innovations first,** as they are released

WE MAKE IT EASY TO STAND OUT ABOVE YOUR COMPETITORS

Partner with SDWAN and SASE Solutions and unlock a world of opportunities for your business. As a channel partner, reseller or referrer, you'll gain access to our unrivalled expertise, cutting-edge technologies, and unwavering commitment to your success. Together, we'll empower you to deliver transformative solutions to your customers, setting you apart in a crowded market. With our dedicated support, comprehensive training, and generous incentives, you'll be well-equipped to grow your business and thrive in the era of SD-WAN and SASE.

Join forces with SDWAN and SASE Solutions today and let's shape the future of networking together.

SDWAN and SASE SOLUTIONS

UK: 70 Gracechurch Street, London, EC3V 0HR
BE: Rue des Colonies 11, Bruxelles, 1000
SA: The Campus, Corner Sloan & Main, Bryanston, JHB, 2021
SG: 62 Ubi Road 1, #06-14, Oxley Biz Hub 2, 408734

✉ info@sdwan-solutions.global

www.sdwan-solutions.global